### FALL SEASON 2017
**The Folk Revival Revisited**
- **Conductor:** Nick Page
- **Guest Artist:** Bil Staines
- **# Singers:** 181
- **# New Singers:** 37 (20%)
- **# Singers on Stage:** 158
- **# Scholarship requests:** 21 (12%)
- **$$ Scholarships rqstd:** $1,154
- **$$ Schol donations:** $1,111
- **# Concert CDs Made:** 172 (95%)
- **# Ticket Sold:** 983 (6.1)

### GOSPEL 2018
**Conductor:** Jonathan Singleton
- **# Singers:** 257
- **# New Singers:** 28 (11%)
- **# Singers on Stage:** 209
- **# Scholarship requests:** 22 (9%)
- **$$ Scholarships rqstd:** $1,169
- **$$ Schol donations:** $1,138
- **# Concert CDs Made:** 200 (78%)
- **# Ticket Sold:** 912 (4.4)

### SPRING SEASON 2018
**Selma to Soweto: Songs of Power**
- **Conductor:** Nick Page
- **Guest Artist:** Ysaye Barnwell
- **# Singers:** 219
- **# New Singers:** 33 (15%)
- **# Singers on Stage:** 189
- **# Scholarship requests:** 22 (10%)
- **$$ Scholarships rqstd:** $1,249
- **$$ Schol donations:** $1,439
- **# Concert CDs Made:** 217 (99%)
- **# Ticket Sold:** 1029 (5.4)

<table>
<thead>
<tr>
<th></th>
<th>FALL SEASON 2017</th>
<th>GOSPEL 2018</th>
<th>SPRING SEASON 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$41,413</td>
<td>$51,054</td>
<td>$44,653</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>-$43,662</td>
<td>-$36,450</td>
<td>-$51,141</td>
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<tr>
<td><strong>Singer Sign Up</strong></td>
<td>$17,039</td>
<td>$25,502</td>
<td>$20,389</td>
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<tr>
<td><strong>Ticket Sales</strong></td>
<td>$15,745</td>
<td>$14,880</td>
<td>$17,465</td>
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<tr>
<td><strong>CD Sales</strong></td>
<td>$1,633</td>
<td>$2,324</td>
<td>$2,135</td>
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<tr>
<td><strong>Program Ads</strong></td>
<td>$4,032</td>
<td>$1,484</td>
<td>$727</td>
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<tr>
<td><strong>Fundraising</strong></td>
<td>$2,106</td>
<td>$6,023</td>
<td>$2,993</td>
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<tr>
<td><strong>Music</strong></td>
<td>-$2,280</td>
<td>$1,773</td>
<td>$-1,872</td>
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<td><strong>Program Ptg</strong></td>
<td>-$956</td>
<td>-$206</td>
<td>$-1,804</td>
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<tr>
<td><strong>Publicity</strong></td>
<td>-$375</td>
<td>-$1,134</td>
<td>$-1,208</td>
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<tr>
<td><strong>Overhead</strong></td>
<td>-$14,810</td>
<td>-$8,902</td>
<td>-$14,751</td>
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<tr>
<td><strong>Profit/Loss</strong></td>
<td>-$2,249</td>
<td>$14,604</td>
<td>-$6,489</td>
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</tbody>
</table>